

MANAGEMENT MAJOR BBA Course Checklist 2011
(For students who entered Iona in **Fall 2007 or later**)

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| NEW (2007) COLLEGE CORE | BUSINESS DEGREE CORE | MANAGEMENT MAJOR COURSES |
|--|---|--|
| <input type="checkbox"/> ECO 201. Basic Microeconomic Analysis (<i>Pre/co-req: college math</i>) | <input type="checkbox"/> BUS 130. The Legal Environment of Business | <input type="checkbox"/> MNG 315. Collective Bargaining <i>Prereq: BUS 220</i> |
| <input type="checkbox"/> ECO 202. Basic Macroeconomic Analysis (<i>Pre/co-req: college math</i>) | <input type="checkbox"/> BUS 140. The Law of Agency, Bus. Org., Commercial Paper and Sales | <input type="checkbox"/> MNG 321. Organizational Behavior <i>Prereq: BUS 220</i> |
| <input type="checkbox"/> CS 140. Computer Applications | <input type="checkbox"/> BUS 150. Information Systems | <input type="checkbox"/> MNG 350. Human Resource Management <i>Prerequisite: BUS 220</i> |
| <input type="checkbox"/> MTH 134. Brief Calculus (or more advanced MTH231 course) (<i>If weak in math, use LA elec for MTH123or135 first</i>) | <input type="checkbox"/> BUS 201. Principles of Financial Accounting | <input type="checkbox"/> MNG 414. Internat'l Management <i>Prerequisite: BUS220</i> |
| <input type="checkbox"/> SCS 101. Introduction to Oral Communication | <input type="checkbox"/> BUS 202. Principles of Managerial Accounting <i>Prereq: BUS201</i> | <input type="checkbox"/> MNG 425. Managerial Decision Making <i>Prerequisite: Bus 220, Senior Status</i> |
| <input type="checkbox"/> ENG 120. Communication Skills: Writing I | <input type="checkbox"/> BUS 210. Statistics <i>Prerequisite: MTH134 or equivalent</i> | <input type="checkbox"/> MNG ELEC <input type="checkbox"/> MNG ELEC |
| <input type="checkbox"/> ENG 203. Foundations and Traditions of Literature <i>Prerequisite: ENG 120</i> | <input type="checkbox"/> BUS 220. Principles of Management <i>Prereq: Sophomore standing</i> | Choose from: MNG330 – Entrepreneurship/ Small Business Management |
| <input type="checkbox"/> ENG 204. Lit. of the Modern World <i>Prerequisite: ENG 203</i> | <input type="checkbox"/> BUS 230. Principles of Finance <i>Prerequisite: BUS 201, MTH 134 or equiv.</i> | MNG345 – Introduction to Leadership MNG380 – Managing Sport Organizations |
| <input type="checkbox"/> HST 101. Contemporary Civilization I: Topics in Western Civilization | <input type="checkbox"/> BUS 240. Principles of Marketing <i>Prereq: Sophomore standing</i> | MNG415 – Int'l HR Management MNG455 – Managing Global Work Force |
| <input type="checkbox"/> HST 201. Contemporary Civilization II: Topics in Non-Western Civilization <i>Prerequisite: HST101</i> | <input type="checkbox"/> BUS 320. Production and Operations Management <i>Prereq: BUS 210 or equivalent</i> | MNG465 – Management Internship. Can use internship as Management or Business elective. |
| <input type="checkbox"/> STL 100. Scientific and Technological Literacy (or take BIO, CHM or PHY sequence to satisfy Science req' ment) | <input type="checkbox"/> BUS 410. The Role of Business in Contemporary American Society <i>Prerequisite: Senior Status</i> | |
| <input type="checkbox"/> STL 1_5 (choose topic) <i>Prereq: STL 100</i> (or second BIO, CHM or PHY course if not using STL) | <input type="checkbox"/> BUS 470. Business Policy and Strategy <i>Prerequisite: All 100, 200 and 300 level BUS courses listed above, and Senior Status.</i> | Be sure to check prerequisites for all courses! |
| <input type="checkbox"/> RST 101. Intro to the Study of Religion | <input type="checkbox"/> **BUS ELEC | |
| <input type="checkbox"/> RST ELEC Choose from RST204-209 <i>Prerequisite: RST101</i> | <input type="checkbox"/> **BUS ELEC | |
| <input type="checkbox"/> PHL 110. Introduction to Philosophy | **Business elective is any course in Hagan, preferably outside your major. | |
| <input type="checkbox"/> PHL 210. Moral Philosophy <i>Prerequisite: PHL110</i> | (e.g., ACC, BEC, BLW, FIN, IS, MNG, MKT) | |
| <input type="checkbox"/> FPA 2XX (One 200 level course in Fine and Performing Arts) | | |
| <input type="checkbox"/> *Liberal Arts ELEC | *Liberal Arts elective = any course offered in School of Arts & Science (e.g., PSY, SOC, | |
| <input type="checkbox"/> *Liberal Arts ELEC | MCO, MTH, FLM, POL, CRJ, ENG, FPA, Foreign Language, etc.) | |
| <input type="checkbox"/> *Liberal Arts ELEC | | |
| <input type="checkbox"/> *Liberal Arts ELEC | Economics (except ECO100) and IDS courses can be used as Business or Liberal Arts elective. | |